

New Features CounterPoint V7 User's Conference 2008

1. **Copying Quotes (Version 7.5.15)** - To use this feature, you must first select Yes from the new "allow copy quote" question field in Setup/Point of Sale/Control. With this setting enabled, whenever you select a saved quote from Ticket Entry, you can choose to Copy release the quote, which releases the quote to a ticket and retains a copy of the quote on file for future use. NOTE: You cannot copy a quote that includes one or more always serialized items.
2. **Minimum Credit Card Charge (Version 7.5.15)** - In this version, you can use the new Minimum credit card charge field in Setup/Point of Sale/Stores / Configuration options on the "Ticket Entry Options 4" page, field 14 to specify the minimum sale amount for which you will accept a credit card. NOTE: If you specify a Minimum credit card charge value, you may still use Credit card pay code for negative amounts (i.e., for refunds).
3. **Min/Max Advice Report Enhancements (Version 7.5.15)** - The Min/Max Advice report (Inventory/Reports/Standard / Min/max advice) allows you to scale actual sales history values upward or downward by a specified percentage before calculating the recommended minimum and maximum stocking levels for your items.
4. **Using Credit Cards for Cash Receipts (Version 7.5.15)** - You can use Credit card pay codes for cash receipt transactions. This feature allows A/R customers to tender payments for their accounts using credit cards, including purchase cards.
5. **Barcode Lookup Method for Items (Version 7.5.15)** – Now you can look up an item on the Lookup items window by entering or scanning a barcode in the item number field.
6. **Category and Sub-Category Notes (Version 7.5.14)** - This feature allows you to easily assign a note or comment to all items in a specific category or sub-category. You can auto-display these notes in Ticket Entry.
7. **Printing Labels by Viewing Items (Version 7.5.14)** - You can now press F2 or click the F2=Tags button in Inventory / View / Items to create tags or print labels for the item you are viewing. This feature allows you to print item labels directly from the View items screen, as well from as the Inventory and Location windows, without requiring you to access another function.

8. **Sales Analysis by Item by Sales Rep Report (Version 7.5.14)** - This version includes the Sales Analysis by Item by Sales Rep report (Sales History / Reports / Sales analysis reports / By item by sales rep), which allows you to review your sales reps' sales of each item—in units, dollars, and gross profit—over a specified date range. You can generate this report for a particular sales rep, a range of sales reps, or all of your sales reps. You can also specify a Minimum sale amount for the report and whether to report each sale amount as the Original sale amount or the Net after discount amount.
9. **Deactivated items (Version 7.5.14)** - In this version, the Status field in Inventory / Items allows you to designate items as Deactivated. Unlike Discontinued items, items that are Deactivated cannot be added to tickets, orders, or purchase requests, nor can they be imported into a ticket or an order. Also, Deactivated items are skipped automatically when you browse through your items by pressing F1 and SHIFT+F1. With this feature, you can retain item records and historical data for items that you no longer sell, while preventing them from being sold or purchased.
10. **Include Active Items Only in Lookups (Version 7.5.14)** - You can now configure CounterPoint to exclude Discontinued and Deactivated items from the Lookup items window when you are looking up In-stock items by selecting Yes from the new Active in-stock items only question field on the Keywords/Lookups screen. With this setting, whenever you press F1 from the Lookup items window to display In-stock items, CounterPoint displays only Active, in-stock items.
11. **Entering Serial Numbers as Item Numbers (Version 7.5.14)** - Ticket Entry has been updated to allow users to enter a serial number or scan a serial number barcode in the Item Number field to sell a serialized item with the specified serial number. If more than one item with the specified serial number is on file, the Lookup items window appears, allowing the user to select the correct item.
12. **Build Summary Data Report (Version 7.5.14)** – Once you built Summary Data using Inventory/Utilities/Build Summary Data, you can use the new Inventory Summary Report to report off of that data. The report is found in Inventory/Utilities/Summary Data Report.
13. **Group Item Change Utility New Selection Criteria (7.5.14)** - The Group item change utility (Inventory/Utilities/Group item changes) has been updated to allow you to specify Account code, Tax code, Label code, Commission code, and Prompt code options as selection criteria for the group of items you wish to change. This feature allows you to easily find and change specific values for these fields.